



# Certification Course MoV Foundation

## What is MoV?

The new Management of Value Guidance from the Office of Government Commerce is designed to help organizations do more with less.

MoV will make a real difference to organizations that need to deliver increased benefits while cutting or saving costs.

MoV enhances competitiveness, productivity and profitability and it helps eliminate wasteful practices. It provides a way to cut non essential projects and services, while maximizing value in line with an organization's objectives and key stakeholder requirements. It is not simply about minimizing costs, although it provides an extremely effective way to do this in a targeted and controlled manner.

Value is defined as the ratio between satisfaction of needs (benefits) and use of resources (expenditure). It enhances, rather than competes with, other management methods that seek to achieve value.

MoV is relevant to every type of public service from local and central government, healthcare and the emergency services. It is also applicable to the private sector to improve competitiveness.

MoV is structured around four integrated concepts:

1. Principles: factors that underpin MoV
2. Processes and Techniques: the methods and tools used in MoV application
3. Approach: How to apply MoV portfolios, programmes and projects
4. Environment: Responding to external and internal influences

## Goals

MoV Foundation course will inform participants of what they need to do to introduce MoV into their organizations, to identify and articulate organisation's value priorities and translate these into effective programmes and projects to deliver strategic goals in the most resource-efficient manner.

## Target Group and Benefits

MoV is particularly beneficial for those involved in directing, managing, supporting and delivering portfolios, programmes and projects. This includes Senior Management, Programme Managers, Project Managers, Change Managers and Project and Programme Office staff and their sponsors. In addition, it would greatly benefit risk managers, to enable them to identify and manage opportunities effectively. MoV supplements the main purposes of PRINCE2® (successful delivery of justified business benefits through projects), MSP® (transformational change), and M\_o\_R® (reducing uncertainty) with its main purpose of maximising value.

## Upon completion of this course, delegates can expect to be able to discuss and explain:

- The main processes and techniques used within MoV and the reasons for using them
- How MoV may be applied at portfolio, programme, project and operational levels
- The differences in applying MoV at different stages in a project and the expected outputs from a MoV Study at each stage
- The circumstances under which MoV should be used
- The concept of value and how value may be improved
- The main benefits arising from the use of MoV
- Approaches for implementing MoV
- How to respond to external and internal influences
- The principles of embedding MoV into an organisation
- The key topics in document check lists, the toolbox, health check, organizational maturity and individual competence

The Foundation Management of Value qualification is designed to determine an individual's knowledge of the subject, sufficient to allow an individual to contribute to the formal process and explain it to third parties.

## Course and Exam Description

This three-day training in value management provides well balanced mix of theory and practical exercise.

Pre-course reading

We suggest you to spend about 50 hours of pre-course work, reading the OGC manual two weeks ahead (or 3 full weekends before participating in the training). This also depends on previous experience in Value Management and related areas like programme or project management.

At the end of the course participants will sit an exam APM Group (APMG) MoV Foundation. Exam (1 trial), certificate APM Group (for successful candidates) and postage fees are included in the price.

There is currently one MoV qualification - the Foundation level qualification.

The exam format is as follows:

- Multiple choice
- 50 questions per paper
- 25 marks required to pass (out of 50 available) - 50%
- 40 minutes duration
- Closed book.

The APM Group intends to launch a Practitioner-level qualification to support MoV. The decision to develop this will be based on feedback from the market following publication of the MoV guidance and the release of the Foundation qualification.

The course is realised with an accredited training organisation (ATO) Trans-Atlantic Consulting Group (TAG). [APMG Accredited Management of Value Training Organisation.](#)

Our trainer Henrich Hipca attended the MoV trainer briefing session in October 2010 in London, where the design and makeup of the new MoV foundation exams were introduced. Later he became an approved trainer (MoV Approved Trainer) and conducts training sessions on MoV in the English and Slovak languages

## Each participant to our course will obtain

- OGC Management of Value manual
- Event manual with slides and exercises

an official glossary is available here [Management of Value Glossary](#)

## Training Venues



Our **Slovak public courses** are held in our new built venues on Malinovo, only 10 kilometres far from Bratislava, with excellent transport accessibility. We offer students free parking, internet access, coffee breaks and always delicious lunches at a local restaurant <http://www.restauraciaslnecnica.sk/galeria/restauracia/> for free. For students, who arrive early morning, we offer a breakfast for free. You can find [acomodation possibilities in attached document](#).



Our Czech public courses are held at proven business class venues, which are located in west part of Prague in picturesque suburb with excellent transport accessibility <http://park-hotel-prague-pruhonice.cz/en/>. We offer students free internet access, coffee breaks during course and always delicious lunches in hotel restaurant.

Our participants have 20% discount for hotel accomodation.

Our trainings in other countries are arranged in suitable training venues.

### **Open, semi-open & in-company courses.**

We run our courses as open, semi-open and in-company. If you are interested in a tailor-made in-company training offer, please contact us.

## Price

Three-day certification training MoV Foundation costs **1,190 € per person**. All necessary materials, exam MoV Foundation, refreshment and lunch are included.

If you require in-house training, please [contact us](#).

## How to book a course?

Please send us an e-mail to: [mov@potifob.com](mailto:mov@potifob.com)

or call one of our offices:

Continental Europe office: tel. +421-2-4524 1000

**UK office:** tel. +44-20-719 33 840